



Forward Sioux Falls
200 N. Phillips Ave., Suite 200
Sioux Falls, SD 57104-6058
(605) 336-1620

Invoice
175426

Invoice Date: 02/22/2021
ID: 655

Steve Kolbeck
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Description	Qty	Rate	Amount
Forward Sioux Falls 2026 Pledge Amount Due 03/01/2021 through 02/28/2022	1.00	40,000.00	40,000.00

A direct investment in Forward Sioux Falls should be deductible as a trade or business expense, if ordinary and necessary in the conduct of business. Forward Sioux Falls is a joint-venture of the Greater Sioux Falls Chamber of Commerce and the Sioux Falls Development Foundation, both of which qualify as tax exempt organizations under section 501(c)(6) of the Internal Revenue code. It is important that you seek the counsel of a qualified tax consultant regarding the deductibility of your investment.

Total:	40,000.00
Amt Paid:	0.00
Balance Due:	40,000.00

Please note: Our mailing address has changed to 200 N. Phillips Ave., Suite 200, Sioux Falls, SD 57104-6058. Please update your records - the P.O. Box is no longer valid.

ID	Invoice	Invoice Date	Total Due	Total Payment Enclosed
655	175426	02/22/2021	\$ 40,000.00	\$

Steve Kolbeck
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Make checks payable to:
Forward Sioux Falls
200 N. Phillips Ave., Suite 200
Sioux Falls, SD 57104-6058



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

Date 04/26/21



1101026731

34-302
412

9600019921

\$40,000.00 USD

Pay FORTY THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of
FORWARD SIOUX FALLS
200 N PHILLIPS AVE STE 101
SIOUX FALLS SD 57104

RACZL

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
FORWARD SIOUX FALLS	0002002774	00000000	1101026731	04/26/21
Payment Ref Invoice No.	PO/Contract	Disc/Wth	Pay Amount	
1900005610 175426		0.00	\$40000.00	
Pymt.Comments: *ROUTE CK OT ERIC PAULI SIOUX FALLS SD SERVICE CTR				

01707006

37 4585240 23683 0 1481282

INVOICE #1

DATE:
January 21, 2021

BILL TO:
Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101



Lincoln County Economic
Development Association

200 N. Phillips Ave,
Suite 101
Sioux Falls, SD 57104

605-339-0103

info@siouxfalls.com

DATE: 01/21/2021

Make all checks
payable to:

Lincoln County Economic
Development Association

THANK YOU FOR
YOUR
INVESTMENT!

ITEM(S)

2021 LCEDA Membership Dues

TOTAL \$19800



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101026264

58-382
412

Date 03/10/21

9600019921

\$19,800.00 USD

Pay NINETEEN THOUSAND EIGHT HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The Order Of LINCOLN COUNTY ECONOMIC DEVELOPMENT ASSOC
200 N PHILLIPS AVE STE 101
SIOUX FALLS SD 57104

RtCZul

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW



Payee	Vendor ID	Employee #	Check No.	Date
LINCOLN COUNTY ECONOMIC DEVELOPMENT	002483013	000000000	1101026264	03/10/21
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900002473	1		0.00	\$19800.00
Pymt.Comments: *RT ERIC PAULI Sioux Falls, SD Service Center				

01599559

1 4479738 23209 0 1437

INVOICE #2

DATE:
January 21, 2021

BILL TO:
Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

ITEM(S)

2021 MCEDA membership dues

TOTAL \$11500



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

Date 03/10/21



1101026265

54-382
412

9600019921

\$11,500.00 USD

Pay ELEVEN THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

MINNEHAHA COUNTY ECONOMIC DEVELOPME NT ASSOC
200 N PHILLIPS AVE STE 101
SIOUX FALLS SD 57104

R&C Z

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
MINNEHAHA COUNTY ECONOMIC DEVELOPMENT	000000000	000000000	1101026265	03/10/21
Payment Ref Invoice No.	PO/Contract	Disc/Wth	Pay Amount	
1900000084 2		0.00	\$11500.00	
Pynt.Comments: *RT ERIC PAULI Sioux Falls, SD Service Center				

01599560

1 4479748 23210 0 1437017

South Eastern Development Foundation

To: Eric Pauli
Xcel Energy
500 W. Russell Street
Sioux Falls, SD 57104

Date: May 18, 2021
Invoice #: 2021-03

Amount: \$10,000.00

Description: 2021 Annual Investment

Total Due.....\$10,000.00

500 N. Western Avenue, Suite 100
Sioux Falls, S.D. 57104
Phone: (605) 367-5390 Fax: (605) 367-5394



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

Date 06/09/21



1101027333

54-302
412

9600019921

\$10,000.00 USD

Pay TEN THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

SOUTHEASTERN DEVELOPMENT FOUNDATION
500 N WESTERN AVE STE 100
SIOUX FALLS SD 57104

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
SOUTHEASTERN DEVELOPMENT FOUNDATION	0002006937	00000000	1101027333	06/09/21
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900005019	2021-03		0.00	\$10000.00
Pymt.Comments: *RTE CHK TO ERIC PAULI SIOUX FALLS SD SERVICE CTR				

01786738

79 4667238 24163 0 1523366

Invoice

**South Dakota Small Business Development Center
USD Beacom School of Business
2329 N. Career Ave., Suite 106
Sioux Falls, SD 57107**

TAX ID: 46-6000364

TO:

Eric Pauli Xcel Energy 500 W. Russell Street PO Box 988 Sioux Falls, SD 57101	Invoice #: 2021-0001 Invoice Date: 30 September 2021
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Qty.	Description of Merchandise or Service	Amount
	Xcel Energy 2021 Support for: SBDC (No funds from this request will be used for lobbying.)	\$10,000
Total Amount Due		\$10,000

Please make check payable to: **USD Foundation
414 E. Clark Street
Vermillion, SD 57069**



Transaction Search

Images

Date/Time Printed: 10/25/2021, 1:49 PM PDT
Check 1101028934 - 10000.00 USD

	Northern States Power Company d/b/a Xcel Energy 414 Nicollet Mall Minneapolis, MN 55401 903-628-2644		1101028934 JAN 21 9600019921
Date 10/05/21		\$10,000.00 USD	
Pay TEN THOUSAND & 00/100***** DOLLARS		VOID IF NOT CASHED IN 90 DAYS	
To The Order Of	USD FOUNDATION 414 E CLARK ST VERMILION SD 57069	<i>Rtc 2</i>	
DO NOT WRITE, STAMP OR SIGN BELOW THIS LINE RESERVED FOR FINANCIAL INSTITUTION USE			

Item Details

Account Number		Issue Date	10/05/2021
Account Name	NSPMN APCD-A/P	Payee	USD FOUNDATION
Check	1101028934	Item Sequence Number	
Amount	10000.00 USD Debit	Bank ID	
Status	Check Paid		
Posting Date	10/13/2021		
As of Date	10/13/2021		



SOUTH DAKOTA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

Invoice

Date: March 9, 2021
Invoice #2025-

To: Eric Pauli, Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Description	Amount
Economic Development 2021 Conference	\$1,500.00
Total Due	\$1,500.00

Make checks payable to: Governor's Office of Economic Development
711 E. Wells Ave.
Pierre, SD 57501

Thank you for your support of Economic Development in South Dakota!

SOUTH DAKOTA GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

711 EAST WELLS AVENUE PIERRE SOUTH DAKOTA 57501 | P 605 773 4633 | T 800 872 6190 | SDGOED.COM



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101026467

56-382
412

Date 03/22/21

9600019921

\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT
711 E WELLS AVE
PIERRE SD 57501

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT	0000000025	00000000	1101026467	03/22/21
Payment Ref Invoice No.	PO/Contract	Disc/Wth	Pay Amount	
1900000626 2025		0.00	\$1500.00	
Pyment.Comments: *RT ERIC PAULI - SIOUX FALLS, SD SERVICE CENTER				

01636525



INVOICE

DATE: May 15, 2021

Xcel Energy
PO Box 988
Sioux Falls, SD 57101-0988

MEMBERSHIP	DESCRIPTION	DUES	TOTAL
Renewal	2021 Membership	\$1500	\$1500
Subtotal			\$1500.00
Sales Tax			0
Total			\$1500.00

Please verify your address and the information below is correct and submit with payment.

Number of Employees in Sioux Falls Metro Area: **104**

Main Person / Title: **Steve Kolbeck Principal Manager**
Email: **steven.t.kolbeck@xcelenergy.com**

Phone: **(605) 339-8350** Fax: **(605) 339-8204**

Website: **www.xcelenergy.com**

Description of Business: **Electric Utility**

NAICS Code: **221122**

Parent Company Name / Location: **Xcel Energy Minneapolis MN**

Unions - Affiliations: **IBEW** Percent Unionized: **52%**

Remit to: **Sioux Falls Development Foundation
200 North Phillips Avenue Suite 101
Sioux Falls, SD 57104**

Thank you for your investment!

Questions, contact: Karen Ruhland, Director of Research, Membership & Communications, karenr@siouxfalls.com



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101027685

34-382
112

Date 07/02/21

9600019921

\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of
SIOUX FALLS DEVELOPMENT FOUNDATION
200 N PHILLIPS AVE STE 101
SIOUX FALLS SD 57104

RtCZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK. HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
SIOUX FALLS DEVELOPMENT FOUNDATION	190002897	00000000	1101027685	07/02/21
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900007822	1		0.00	\$1500.00
Pymt.Comments: *ERIC PAULI Sioux Falls, SD Service Center				

01811552

29 4692411 25282 0

1531000

Application Form

Date: 9-22-21 Invoice #2

Name of community: Harrisburg Community Foundation (Harrisburg, SD)

Contact name: ____John Sutton, Foundation VP_____

Address: PO Box 343 Harrisburg SD 57032

Phone: ____605-929-4259____ Fax: N/A Email: jsutton@ssgi.com

Total amount requested: \$ _6,500____ Total cost of project: \$ _4,500,000_____

Number of jobs created: _____Undetermined_____

Other sources of funding: _City, School, local businesses____ Amount: \$980,000 to date

Community project description:

Harrisburg continues to be the fastest growing community in South Dakota. Managing growth requires planning and cooperation to meet challenges and address future needs. Understandably, the parks and recreational resources that serve Harrisburg and southern Sioux Falls have not kept pace with the rapid growth. To address the need, a public/private partnership has been established to create a plan to provide for much needed expansion of parks and athletic fields to serve Harrisburg residents and families in the school district.

A \$4,500,000 campaign has been launched to fund this plan which is a partnership among the City, School District, Community Foundation and the private sector. School

district and private land north of the Harrisburg High School has been pledged for development into a park complex to be shared by the community. Construction will include baseball and softball fields, bike trails and a children's play area which will complement existing football and soccer fields and tennis courts. In addition, this campaign will fund Phase 2 of the existing City Park plan which will include community park green space, picnic shelters and other enhancements.

Benefit to Community:

Residents of Harrisburg and southern Sioux Falls will greatly benefit from these resources. We believe the plan represents an effective and efficient method of meeting community needs and will lead to additional economic activity. We have pledged our support to help make this plan a reality. Additional community support will be needed to complete the project. We strongly encourage you to consider an investment in this project to benefit the continued growth of Harrisburg and southern Sioux Falls.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

Date 10/05/21



1101028933

54-382
412

9600019921

\$6,500.00 USD

Pay SIX THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

HARRISBURG COMMUNITY FOUNDATION
PO BOX 343
HARRISBURG SD 57032

RtcZul

THE FACE OF THIS DOCUMENT

MARK, HOLD AT AN ANGLE TO VIEW

Payee

HARRISBURG COMMUNITY FOUNDATION 0002021044

Vendor ID

Employee #

Check No.

Date

Payment Ref Invoice No.

1900010207 2

PO/Contract

Disc/Wth

Pay Amount

Pynt.Comments:

*RT ERIC PAULI - SIOUX FALLS, SD SERVICE CENTER

0.00

\$6500.00

01949685

33 4828384 26045 0 1577153

Application Form

Name of community: City of Alexandria

Contact name: Jessica Bahmuller

Address: 431 Main St.

Phone: 239-4764 Fax: _____ Email: mgcityofalec@tr.otel.net

Total amount requested: \$ 5000⁰⁰ Total cost of project: \$ 76,000

Number of jobs created: 1

Other sources of funding: City of Alexandria Amount: \$ 71,000

Community project description:

The city of Alexandria is adding a walking path around the city park. The path will deter residents from walking on the highway and provide a safe path. The path is a two mile path on the outer edge of the cities

Benefit to Community:

park south of town. A path has been something the city has wanted to complete for many years and the residents are very excited. Depending on the weather but the anticipated completion is summer 2022.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



Date 10/14/21

1001046899

56-382
412

9600019921

\$5,000.00 USD

Pay FIVE THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of
CITY OF ALEXANDRIA
431 MAIN ST
ALEXANDRIA SD 57311

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF ALEXANDRIA	0002001189	00000000	1001046899	10/14/21
Payment Ref Invoice No.	PO/Contract	Disc/Wth	Pay Amount	
1900011333 1		0.00	\$5000.00	
Pymt.Comments:	*RT TO ERIC PAULI SIOUX FALLS SD SC			

01963596

59 4844441 26122 n

Application Form

Date: 9/22/21 Invoice#1

Name of community: **City of Canistota**

Contact name: **Kathy J. Townsend, Finance Officer**

Address: **PO Box 67, Canistota, SD 57012**

Phone: **605-296-3551** Fax: **605-296-3562** Email: **canistotasd@unitelsd.com**

Total amount requested: **\$4,600.00** Total cost of project: **\$100,000.00**

Number of jobs created: **Uncertain**

Other sources of funding: **The Wellmark Foundation Grant** Amount: **\$20,873.00**

Community project description:

The City of Canistota is committed to developing Stalting Park, located just south of the Canistota School. A new pickleball court and fencing will be constructed this fall. In the next phase of the proposed project, a shelter, including a kitchen, bathroom area will be constructed. The City will also install lighting to make the courts more accessible later into the day; lighting will also promote safety. The current tennis courts are currently being utilized by the pickleball club. The City will update the exiting tennis courts by installing the tennis nets and paint lines on the courts for those who enjoy a game of tennis.

Pickleball has become an extremely popular sport in Canistota with players waiting in line to enjoy the game as well as drawing players from surrounding communities.

Benefit to Community:

The City of Canistota believes this new addition to our park system will help the city diversify the recreation opportunities for families living in and visiting Canistota. The City Council is excited and looking froward to creating an environment that will encourage physical activity for all ages as well as promoting socialization for both young and old alike.

Thank you so much for your consideration of the City of Canistota's Proposed Pickleball Park Project.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

Date 10/05/21



1101028931

34-382
111

9600019921

\$4,600.00 USD

Pay FOUR THOUSAND SIX HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of
CITY OF CANISTOTA
PO BOX 67
CANISTOTA SD 57012

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF CANISTOTA	0002001232	00000000	1101028931	10/05/21
Payment Ref Invoice No.		PO/Contract	Disc/Wth	Pay Amount
1900010934 1			0.00	\$4600.00
Pymt.Comments:	*RT ERIC PAULI - SIOUX FALLS, SD SERVICE CENTER			

01949683

31 4828382 26045 0 1577151

Application Form

Date: 9-29-21 Invoice #3

Name of community: Centerville, SD

Contact name: Jared Hybertson – Economic Development Director

Address: 741 Main Street Centerville, SD 57014

Phone: 605-563-2302 Fax: 605-563-2277 Email: jhybertson@hotmail.com

Total amount requested: \$ 4,600 Total cost of project: \$ 15,000

Number of jobs created: No jobs created. Work done by City, County & Volunteers

Other sources of funding: The City, Development Corporation, Baseball & Softball Association and Men's Softball League will all contribute to this project. Amount: \$ 10,400

Community project description:

This project is a collaborative effort to help improve the outfields on Centerville's two baseball and softball diamonds. Centerville has two nice ball fields that often get used 3 to 4 nights a week or more in the summer months. We have continued to make improvements to the fields over the last few years. One of the last improvements to be made, and possibly the biggest undertaken is to regrade and level the outfield playing surfaces of both ball fields. The outfields on both diamonds are currently very rough. They also have holes and low spots where water tends to sit. The rough outfields are also a safety concern for players while they are out there running to make plays during games. Our project will take place in the fall of 2021 and consists of disking up the current grass, regrading and leveling the playing surfaces, reseeding new grass, and then purchasing a water reel irrigation system. Thankfully, we have several contributions for equipment and time to keep the costs for this project down. Xcel Energy's contribution of \$4,600 in this Economic Development Grant will help offset some of the costs for the irrigation system and grass seed.

Benefit to Community:

This project will benefit the community of Centerville in several ways. Again, it is not an exaggeration to say that in the busy part of the summer Centerville's ball fields get used 5 nights a week by hundreds of people of various age ranges from all over the region. By redoing our outfields, it will make the playing surfaces safer for all of the kids and adults that utilize the complex every summer. This will dramatically cut down the risk for injury. This project will also make our ballfield complex more appealing to be able to host various tournaments. Tournaments which will bring people and revenue to our community and have an economic impact. And the long-term benefit of these improvements will be in the impact that it will have in helping be a part of bringing new residents to town. As we try to grow the community, we need to be mindful of what we have for recreation and quality of life offerings. These types of things help attract people to our community. This project to improve our ballfields will also help in that effort to be a more appealing and attractive community to potential new residents.

Thank you for considering contributing to our project in Centerville.



Transaction Search

Images

Date/Time Printed: 02/02/2022, 1:13 PM PST

Check 1001046706 - 4600.00 USD

Front of check 1001046706. Issued by Xcel Energy, Northern States Power Company, d/b/a Xcel Energy, 414 Nicollet Mall, Minneapolis, MN 55401, 612-426-2444. Date 10/07/21. Payable to CITY OF CENTERVILLE, 741 MAIN ST, CENTERVILLE SD 57014. Amount \$4,600.00 USD. MICR line: ⑆0000019921⑆. Signature: Rtc Znl.

Back of check 1001046706. Endorsement: 10/18/2021 0003 0304 JNELSON 94. MICR line: ⑆0000019921⑆. Date/Time: 10/18/2021 11:48 AM.

Item Details

Account Number		Item Sequence Number	
Account Name	NSPMN APCD-A/P	Bank ID	
Check	1001046706		
Amount	4600.00 USD Debit		
BAI Code	475		
Transaction Type	CHECK PAID		
Posting Date	10/19/2021		
As of Date	10/19/2021		



January 20, 2022

Eric Pauli, Community Relations Manager
Xcel Energy
500 West Russell St.
Sioux Falls, SD 57104

Dear Eric,

On behalf of Forward Sioux Falls, please accept our sincere appreciation for Xcel Energy's \$40,000 investment in 2021.

Within this investment, there were no dollars used for lobbying purposes, nor will there be in any used for future Xcel Energy investments throughout the remainder of the Forward Sioux Falls' five-year program.

Primary to our objective to elevate the Sioux Falls area economy were efforts involving workforce attraction, retention and development; attraction of new businesses to our region, as well as assistance to existing businesses as they look to expand; support of our regional airport to ensure citizens and the business community are provided with flights and carriers to meet their needs; continued development of Foundation Park and the creation of a dedicated Diversity, Equity and Inclusion initiative.

Again, we thank Xcel Energy's generous support of Forward Sioux Falls. Your dedication to providing resources to elevate our region's economy is impactful.

Sincerely,

A handwritten signature in black ink that reads 'Mike Lynch'.

Mike Lynch, Executive Director
Forward Sioux Falls

* NOTE NEW MAILING ADDRESS *
196 E. 6th Street
Sioux Falls, SD 57106

Eric Pauli
Xcel Energy

Dear Eric:

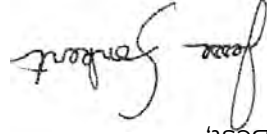
On behalf of the Sioux Metro Growth Alliance, thank you for your continued support of our organization. In 2021, we announced several enhancements to our organization which we believe will create positive results for your organization or community including the consolidation of Lincoln and Minnehaha County Economic Development Associations. Throughout the course of 2022, we'll be working to further refine our programming and execute better throughout the region.

Last year, we announced several significant changes: consolidation of our boards, new leadership structure, upgraded branding, and our economic development management service. All of these were designed to enhance the work of our organization to better serve its members. On top of that, we launched our first website www.siouxmetro.com to better tell the story of our membership. The inaugural Grow Smarter conference was also held which helped to educate nearly 100 people in the technical skills needed to be successful in economic development.

This year, we are continuing our work and history of service. Membership Advisory Board meetings will be held either at partner organizations or within the communities that we serve. Our second annual conference, Grow Smarter, will be held on April 11-13 in Harrisburg and is designed to empower economic development volunteers and professionals, along with utilities, municipalities, and developers with all the tools to be successful. Our region is also desperate for more land for both residential and industrial development. Both items are on our minds and we're working towards solutions while closely monitoring what the State of South Dakota is considering this legislative session. No dollars from Xcel Energy were used in lobbying.

In closing, we exist to serve you. If there is a project you would like us to consider or work on, please do not hesitate to reach out. Thank you for your support of \$19,800 for LCEDA and \$11,500 for MCEDA and I hope you can join us at our annual meeting on February 16 at the Country Club of Sioux Falls.

Best,



Jesse Fonkert
President & CEO



Innovative Business Lending Solutions

January 20, 2022

Eric Pauli, Community Relations Manager
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric:

Thank you for providing the South Eastern Development Foundation (SEDF) with a \$10,000 investment to help capitalize the regional revolving loan fund. During COVID, it is so important to have the resources to assist our businesses. In 2021, SEDF approved 31 economic development loans to businesses in SECOG's region which includes Clay, Lincoln, McCook, Minnehaha, Turner, and Union Counties that included:

- \$7.0 million in loan volume;
- \$40.9 million leveraged by other funding sources; and
- 293 jobs created or retained in the region.

In addition, SEDF constructed and sold five Governor's Houses in 2021 to help address affordable housing in the region. SEDF also moved eight "recycled" homes, renovated them, and sold them in 2021. Each "recycled" home that is moved instead of being demolished also reduces landfill waste. Xcel Energy's ongoing commitment to SEDF has been a major part of its success, and we appreciate our partnership. No funds from the grant will be used in any lobbying efforts.

Sincerely,
DocuSigned by:
Lynne Keller Forbes
Lynne Keller Forbes
Executive Director

**South Eastern Development Foundation
500 N. Western Ave., Suite 100
Sioux Falls, SD 57104
Exempt Corporation – IRS No. 30-0017659**

RECEIVED FROM:
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

DATE: January 20, 2022

AMOUNT: \$10,000
DESIGNATION: Economic Development Revolving Loan Fund

SEDF did not provide any goods or services to the donor in return for this contribution.

500 N. Western Ave., Ste. 100 • Sioux Falls, SD 57104 • (P) 605.367.5390 • (F) 605.367.5394 • lynne@secog.org

EXECUTIVE DIRECTOR: Lynne Keller Forbes

BOARD OF DIRECTORS: Eric DeHaan, President (Sioux Falls);
Keith Thompson, Vice President (Sioux Falls); Paul Tschetter, Secretary/Treasurer (Sioux Falls);
Dave Kroll, Director (Sioux Falls); Marcus Mahlen, Director (Sioux Falls)



January 7, 2022

Eric Pauli, Community Relations Manager
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Hello Eric!

Thank you again for Xcel Energy's ongoing commitment to economic development in our state and region. In particular I want to thank you for your ongoing support of the South Dakota Small Business Development Center Network, which in addition to the SBDC includes the Procurement Technical Assistance Center, Manufacturing and Technology Solutions and the Small Business Innovation Research Programs.

With 2021 showing a gradual return to a "new normal", I am proud to report that the SBDC continues to exceed our milestones. While the final numbers for December are not quite finalized, we will exceed last year's numbers in every category. We served nearly 1,300 clients in the past year. Those clients started 100 new businesses, creating 702 jobs, and injected \$87 MM of new capital into our state's economy.

As you know, federal and state funding levels continue to remain flat making investments from outside partners, such as Xcel, increasingly important. Specifically we have tasked the \$10,000 we receive from Xcel to the support of one of our business advisors in the Sioux Falls office.

You will be glad to know that in the past year, this advisor counseled 151 clients who started 12 new businesses, created 201 jobs and injected over \$24MM of new capital into the Sioux Falls MSA, which is the service territory for our Sioux Falls office.

All of the Xcel funds were used to provide direct service and support to the sustainability of the organization and none of the funds were used for lobbying.

Eric, thank you again for Xcel's support and leadership for economic development. We look forward to another great year and our continued partnership with you. As always, please do not hesitate to contact me if we can be of assistance to you or Xcel.

Sincerely,

A handwritten signature in blue ink, appearing to read "Mark Slade".

Mark Slade, State Director
South Dakota Small Business Development Center

2329 N. Career Avenue, Suite 106 ~ Sioux Falls, SD 57107
Phone 605-367-5757 ~ www.sdbusinesshelp.com

January 17, 2022

Eric Pauli
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric,

The Governor's Office of Economic Development continues to work with communities and businesses to expand and diversify our state's economy.

Continuing to bounce back from the disruptions of the pandemic, our gross domestic product grew by 13.3% over our pre-pandemic numbers, the second highest in the nation. We facilitated 38 project wins to provide new job opportunities to our residents.

We thank you for your contribution of \$1500 to help support the Governor's Conference on Economic Development. For the first time in two years, we were able to host an in-person conference. Your contribution helped to cover expenses associated with the conference, specifically cash prizes to our communities of the year. None of these dollars were used for the purpose of lobbying.

We thank you for your continued partnership with GOED.

Sincerely,

A handwritten signature in black ink that reads "Ann Gesick Johnson". The signature is written in a cursive, flowing style.

Ann Gesick Johnson



Eric Pauli

Xcel Energy

Dear Eric:

The Sioux Falls Development Foundation began 2021 in a strong position despite the pandemic to continue its success after the Amazon announcement and the creation of the Tax Increment Finance District in Foundation Park North. As we bring the year to a close, 2021 will be known as the year of recovery, change and growth.

We began the year with the CJ Foods announcement in January and the approval of the Tax Increment Financing Plan for Foundation Park North. With the support of the Mayor and the City Council, the district will allow the Foundation to finance the infrastructure improvements north of the railroad tracks and create additional build ready property. Grading has begun for the 420 acres and we will see tremendous progress in installing the infrastructure in 2022 and 2023.

Land sales have been brisk with sales to Amazon, CJ Foods, Federal Express and Muth Electric in Foundation Park South and sales to Presidio Manufacturing, Outdoor Gear and Minnesota Fasteners in Park 8. Because of these sales, the Foundation has been able to payoff debt that was incurred at the purchase of Foundation Park and allowed us to further invest in Park 8 infrastructure and complete the infrastructure in Foundation Park south.

With the success of the Forward Sioux Falls campaign, the Foundation continues to work diligently to address the availability of workforce and talent. In addition to the ongoing programs, the Foundation continues to develop new ways to attract talent to the region. Programs including Career Connections, Talent Draft, Talent Rebound, Talent Thursdays, Talent Now and WIN in Workforce have now been complimented with the new "WORK Sioux Falls" campaign using electronic and social media to target new workforce for the region.

The Foundation is again well positioned for continued growth in 2022. With the continued support of our investors and elected officials, we will continue to grow our economy, our workforce and our position as a leader in business development. We thank you for your \$1,500 investment and support of the Foundation. We wish you nothing but the best in 2022.

Sincerely,

Bob Mundt

President/CEO

PS: No dollars were used for lobbying purposes or expenses.



January 28, 2022

Dear Eric,

On behalf of the Harrisburg Community Foundation, we would like to thank Xcel Energy for its generous \$6,500 contribution to the Harrisburg Central Park plan. More than \$800,000 of investments and improvements have been or will be completed by the summer of 2022. As a result of these improvements, Harrisburg has already attracted a significant baseball tournament for 2023, which will in turn create a positive economic impact on our community.

Please note that none of this contribution will be used for lobbying expenses in any way.

Thank you again for your support of the Harrisburg community. Your investment in greatly appreciated.

Best regards,

John Sutton
Vice President, Harrisburg Community Foundation

THE CITY OF ALEXANDRIA

421 MAIN STREET BOX 157
ALEXANDRIA SD 57311
(605) 239-4764

Brian Carmody, Mayor
James Berg
Donnie Kayser
Mark Haynes

Jessica Bahmuller, Finance Officer
Darwyn Persson
Roger DeRouchey
Chris Degen

January 31st, 2022

Xcel Energy
500 West Russell St.
Sioux Falls, SD 57104

Xcel Energy,

The City Council Members and the Mayor of the City of Alexandria have directed the Finance Officer to certify the \$5000.00 Economic Development Contribution to the walking path around the city park and football field area which is City of Alexandria property. The money was not used for lobbying expenses. The Council and the Mayor thank Xcel Energy for your contribution.

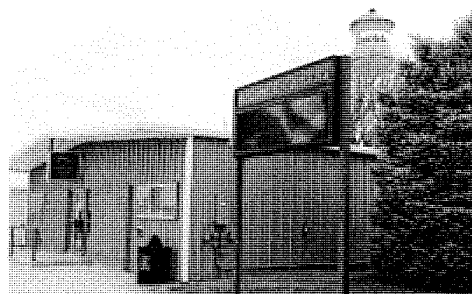
Please let me know if you have any questions.

Yours truly,

Jessica Bahmuller
Finance Officer
City of Alexandria

City of Canistota

228 Main Street * PO Box 67 * Canistota, SD 57012
Office phone: 605-296-3551
Email: canistotasd@unitelsd.com * Website: canistotasd.com



January 18, 2022

Eric Pauli
Xcel Energy
500 W. Russell
Sioux Falls, SD 57104

Dear Eric,

The City of Canistota wishes to sincerely thank Xcel Energy for awarding the City of Canistota a 2021 Economic Development Grant in the amount of \$4,600.00. This generous Grant was used in the construction of a pickle ball court for the community. The Canistota City Council wanted to utilize the concrete court this winter for our residents to enjoy physical activity and social opportunities so an ice-skating rink was purchased by the City and was placed on the pickleball court. The rink has been a great and positive success for our community.

The City of Canistota is proud to partner with Excel Energy to promote growth in the small towns of South Dakota. The City of Canistota appreciates your dedication to Canistota. Thank you!

The City of Canistota did not use any of the donated grant funds for lobbying expenses or purposes.

Respectfully,

Justin L. Engbarth
Mayor
City of Canistota



... where You make the difference

January 21st, 2022

Eric Pauli
Xcel Energy
500 West Russell St
Sioux Falls, SD 57104

Eric:

On behalf of the City of Centerville I am pleased to be writing this letter of thank you to Xcel Energy for their donation of \$4,600 towards our Ballfields Improvements Project in 2021.

This generous donation was used towards the costs for regrading and leveling the playing surfaces, re-seeding new grass, and the purchase a water reel irrigation system for the fields. These improvements have made our fields safer and more playable.

We were able to complete this project in the fall of 2021 and the new grass established nicely. The fields will be ready to go this spring when baseball and softball starts up again. Thank you again for your donation.

None of the monies from this contribution were used for lobbying expenses or lobbying purposes of any kind.

Sincerely,

A handwritten signature in black ink that reads "Jared Hybertson". The signature is written in a cursive, flowing style.

Jared Hybertson,
Economic Development Coordinator
City of Centerville, South Dakota
605-563-2302