



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101004267

58-382
112

Date 04/27/18

\$25,000.00 USD

Pay TWENTY-FIVE THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

FORWARD SIOUX FALLS
PO Box 907
SIOUX FALLS SD 57101

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND OR WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
FORWARD SIOUX FALLS	0002002774	000000000	1101004267	04/27/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900005269	153643		0.00	\$25000.00
Pymt.Comments: *RT: ERIC PAULI SIOUX FALLS SC SD				

Mailed 5/3/18

5600641

Econ Devl

**Pledge Payment Invoice**

Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101-0988

Investor #: 655	Invoice #: 153643	Date: 04/16/2018
INVOICE DATE	DESCRIPTION	AMOUNT
06/01/2018	Forward Sioux Falls 2021 pledge payment due now	\$25,000.00
	Less Amt. Paid	\$0.00
	Balance Due	<u>\$25,000.00</u>

The amount of your pledge to Forward Sioux Falls 2021 was \$125,000.00

The amount that has been paid on your pledge is \$50,000.00

A direct investment in Forward Sioux Falls should be deductible as a trade or business expense, if ordinary and necessary in the conduct of business. Forward Sioux Falls is a joint-venture of the Sioux Falls Area Chamber of Commerce and the Sioux Falls Development Foundation. Both, the Chamber and the Development Foundation qualify as tax exempt organizations under section 501(c)(6) of the Internal Revenue code. It is important that you seek the counsel of a qualified tax consultant regarding the deductibility of your investment.

Please return a copy of this invoice with your payment.
Thank you for your support.

L
Y



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101003231

55-382
412

Date 03/23/18

\$19,800.00 USD

Pay NINETEEN THOUSAND EIGHT HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

LINCOLN COUNTY ECONOMIC DEVELOPMENT ASSOC
PO Box 907
SIOUX FALLS SD 57101

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
LINCOLN COUNTY ECONOMIC DEVELOPMENT ASSOC	00000000	1101003231	03/23/18	
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900003544	14-2018		0.00	\$19800.00
Pymt.Comments: *RT: ERIC PAULI SIOUX FALLS SERVICE CENTER				

Mailed 3-28-18

5600641

ED

INVOICE # 14-2018

***Lincoln County Economic Development Association
200 N. Phillips Ave. - Suite 101
PO Box 907
Sioux Falls, SD 57101***

DATE: February 27, 2018

BILL TO: Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

ITEM: 2018 LCEDA Dues

Total Amount Due: \$19800.00

DUE DATE: April 30, 2018

Please make payment to:
Lincoln County Economic Development Association
200 N. Phillips Ave. - Suite 101
PO Box 907
Sioux Falls, SD 57101

Thank You for Your Support!



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101003232

55-382
412

Date 03/23/18

\$11,500.00 USD

Pay ELEVEN THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

MINNEHAHA COUNTY ECONOMIC DEVELOPE NT ASSOC
200 N PHILLIPS AVE STE 101
SIOUX FALLS SD 57101

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
MINNEHAHA COUNTY ECONOMIC DEVELOPMENT ASSOC	00000000	1101003232	03/23/18	
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900003417	13-2018		0.00	\$11500.00
Pymt.Comments: *RT: ERIC PAULI, SIOUX FALLS, SD SERVICE CENTER				

Mailed 3-28-18

5600641

ED

INVOICE # 13-2018

***Minnehaha County Economic Development Association
200 N. Phillips Ave. - Suite 101
PO Box 907
Sioux Falls, SD 57101***

DATE: February 28, 2018

BILL TO: Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

ITEM: 2018 MCEDA Dues

Amount Due: \$11500.00

DUE DATE: April 30, 2018

Please make payment to:
Minnehaha County Economic Development Association
200 N. Phillips Ave. - Suite 101
PO Box 907
Sioux Falls, SD 57101

Thank You for Your Support!



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101002556

55-362
412

Date 03/08/18

\$10,000.00 USD

Pay TEN THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of
SOUTH EASTERN DEVELOPMENT FOUNDATIO N
500 N WESTERN AVE STE 100
SIOUX FALLS SD 57104

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
SOUTH EASTERN DEVELOPMENT FOUNDATION	190002939	00000000	1101002556	03/08/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900002887	2018-02		0.00	\$10000.00
Pymt.Comments: *RT: ERIC PAULI SIOUX FALLS, SD SERVICE CENTER				

Mailed 3-26-18
5600641

South Eastern Development Foundation

To: Eric Pauli
Xcel Energy
500 W. Russell Street
Sioux Falls, SD 57104

Date: Feb 27, 2018
Invoice #: 2018-02

Amount: \$10,000.00

Description: 2018 Annual Investment

Total Due.....\$10,000.00

500 N. Western Avenue, Suite 100
Sioux Falls, S.D. 57104
Phone: (605) 367-5390 Fax: (605) 367-5394



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101005885

54-383
412

Date 07/06/18

\$10,000.00 USD

Pay TEN THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

USD FOUNDATION
414 E CLARK ST
VERMILLION SD 57069

RACZL

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
USD FOUNDATION	0002007894	00000000	1101005885	07/06/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900007925	2017-0001		0.00	\$10000.00
Pynt.Comments: *RT: ERIC PAULL, SIOUX FALLS, SD SERVICE CENTER				

5600641

ED Pynt

Mailed 7-12-18

Invoice

**South Dakota Small Business Development Center
Beacom School of Business
414 E. Clark Street
Vermillion, SD 57069
TAX ID: 46-6000364**

TO:

Eric Pauli Xcel Energy 500 W. Russell Street PO Box 988 Sioux Falls, SD 57101	Invoice #: 2017-0001 Invoice Date: June 22, 2018
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Qty.	Description of Merchandise or Service	Amount
	Xcel Energy 2018 Support for: SBDC (No funds from this request will be used for lobbying.)	\$10,000
Total Amount Due		\$10,000

Please make check payable to: USD Foundation
414 E. Clark Street
Vermillion, SD 57069



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101003233

56-382
412

Date 03/23/18

\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT
711 E WELLS AVE
PIERRE SD 57501

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
GOVERNORS OFFICE OF ECONOMIC DEVELOPMENT	000000000	1101003233	03/23/18	
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900003545	15-2018		0.00	\$1500.00
Pymt.Comments: *RT: ERIC PAULI SIOUX FALLS SERVICE CENTER				

Mailed 3-28-18

5600641

ED



SOUTH DAKOTA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

INVOICE # 15-2018

DATE: March 13, 2018

TO: Eric Pauli
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

RE: Sponsorship for the 2018 Governor's Economic Development
Conference

AMOUNT DUE: \$1500

PLEASE REMIT PAYMENT TO: Governor's Office of Economic Development
Attn: Mary Lehecka Nelson
711 E. Wells Ave.
Pierre, SD 57501-3369

Thank you!



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101002524

56-382
412

Date 03/07/18

\$1,500.00 USD

Pay ONE THOUSAND FIVE HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

SIOUX FALLS DEVELOPMENT FOUNDATION
PO Box 907
SIOUX FALLS SD 57104

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

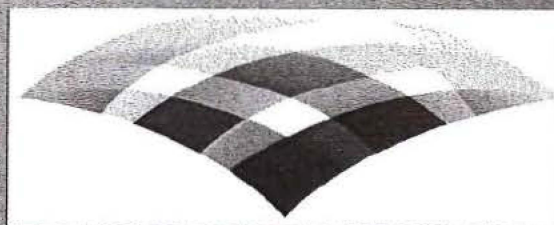
Payee	Vendor ID	Employee #	Check No.	Date
SIOUX FALLS DEVELOPMENT FOUNDATION	190002897	00000000	1101002524	03/07/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900002973	11-2018		0.00	\$1500.00
Pymt.Comments: *RT: ERIC PAULI SIOUX FALLS, SD SERVICE CENTER				

5600641

Econ Devl.

Mailed 3/12/18

MEMBERSHIP DUES INVOICE

**DATE**

February 5, 2018

Sioux Falls Development Foundation

200 North Phillips Avenue, #101

Po Box 907

Sioux Falls, SD 57101-0907

605.339.0103

info@siouxfalls.com

INVOICE TO

Xcel Energy

500 West Russell Street

PO Box 988

Sioux Falls, SD 57101-0988

**Please Review Membership Information
Summary below & verify accuracy:**

☐ **Information is correct**

☐ **Please make changes**

Invoice # 11-2018

SFDF MEMBERSHIP	2018 DUES	\$1500.00
------------------------	------------------	------------------

Membership Information Summary: *please review for accuracy & make corrections if needed*

Contact Person/Title: Steve Kolbeck, Principal Manager

Email: @xcelenergy.com

Phone: (605) 339-8200

Fax: (605) 339-8204

Web: www.xcelenergy.com

of Employees in Sioux Falls area: 76

Market Area Served: *(circle all that apply)* Local | Regional | National | International

Description of Business: Electric Utility

Parent Company with City & State: Xcel Energy | Minneapolis | MN

% Unionized: 52%

Union Affiliation: Electrical Workers (IBEW)



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101008191

54-382
412

Date 10/04/18

\$5,700.00 USD

Pay FIVE THOUSAND SEVEN HUNDRED & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

CITY OF SALEM
PO Box 249
SALEM SD 57058

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF SALEM	0002001489	000000000	1101008191	10/04/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900011709	32-2018		0.00	\$5700.00
Pymt. Comments: *RT:ERIC PAULI 500 WEST RUSSELL ST SD 57104				

Mailed 10-10-18

5600641

Econ Devl.

Application Form

Name of community: Salem

9-26-18
Invoice #32-2018

Contact name: Lori Heumiller

Address: PO Box 249, Salem, SD 57058

Phone: 605.425.2301 Fax: 605.425.3194 Email: citysalem@salemsd.com

Total amount requested: \$2,850.00 Total cost of project: \$675,000.00

Number of jobs created: No jobs created, continued addition of amenities to attract businesses and people to move to Salem.

Other sources of funding:	<u>City of Salem Reserves</u>	Amount:	<u>\$275,000.00</u>
	<u>SD DOT TAP Program</u>		<u>\$400,000.00</u>

Community project description:

The Salem City Council discussed annually during budget time the need to establish a "Safe Assessable Route" between the schools, parks and businesses. The school administration was brought into the discussion in 2011/2012 with school administrators interested in pursuing the "Safe Routes to School" grant; but, without a specific plan in place it was tabled. In 2014, the City applied for and was awarded a SD Dept of Health's Active Transportation Study Grant. The collaboration with the SD Dept of Health and the SDSU Landscaping Architectural students started in January of 2015. The students held meetings with about 20 residents and business owners ranging from age 17 to 70+. The collaboration and end results provided a crucial document for planning and budgeting for projects. In 2017, the City starting working with SECOG and city engineer Gabe Laber of DGR Inc to develop a phased trail plan and a cost estimate for Phase I.

The Trail System will consist of 10' wide sidewalks with handicap ramps. Phase I will install one mile of the trail system running on Dakota Street from Essex Ave to Lightner Ave, continues around the Park Block. There are business connectors on Norton and Essex. Phase 1 is displayed in red on the map below.

Benefit to Community:

The Salem residents and surrounding area is committed to improving Salem. Kids, parents and other spectators ride and walk to school, parks, and recreation facilities at all times of the year, so the next step is to connect all these dots with a safe assessable route for those using alternative methods of transportation. The Salem Trail plan also provides connections to the Central and General business districts in Salem. Offering the residents and visitors of Salem a safe assessable path to the City's amenities and businesses is the goal of the Salem Trail Program. The City's commitment to add and improve the amenities in Salem is attractive to potential businesses and people looking for a place to call home.

On behalf of the Salem City Council and City Residents, I thank you for your consideration. If you have any questions, I'd be happy to answer them.

Application Form

Name of community: Salem

Contact name: Lori Heumiller

Address: PO Box 249, Salem, SD 57058

Phone: 605.425.2301 Fax: 605.425.3194 Email: citysalem@salemsd.com

Total amount requested: \$2,850.00 Total cost of project: \$55,000.00

Number of jobs created: No jobs created, continued addition of amenities to attract businesses and people to move to Salem; and provides excellent opportunity to host State & Regional Tournaments which brings spectators to Salem who visit businesses while here.

Other sources of funding: Salem Sales Tax Fund Reserve Amount: \$36,500.00
Salem Baseball \$18,500.00

Community project description:

The Salem Baseball group has organized and made many improvements to the Salem Recreation field in Salem. Their next project consists of field turf on all the "dirt" areas on the baseball field (baselines, walkup paths, home plate, pitching mound).

Benefit to Community:

The Salem Baseball field will now have not only the capability to host Regional & State tournaments at all levels, but will be an attraction to host due to the field turf. The turf isn't affected by rain events and is low maintenance. Hosting tournaments brings many spectators into Salem, which makes an economic impact on the community.

On behalf of the Salem City Council and City Residents, I thank you for your consideration. If you have any questions, I'd be happy to answer them.



Improvements over the last six years: new grand stand, batting cages, dug outs and crow's nest, concession stand and restrooms. New is 2018 and not on this picture is a new seating deck for lawn chairs. Community is committed to our recreational facilities, as the city has made many improvements to their parks and little league fields also.



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644



1101008454

54-302
412

Date 10/17/18

\$5,000.00 USD

Pay FIVE THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

CITY OF BALTIC
PO Box 327
BALTIC SD 57003

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF BALTIC	0002016177	00000000	1101008454	10/17/18
Payment Ref Invoice No.		PO/Contract	Disc/Wth	Pay Amount
1900012307 33-2018			0.00	\$5000.00
Pymt.Comments: *RT:ERIC PAULI SIOUX FALLS SD SERVICE CENTER				

5600641

mailed 10/23/18

Application Form

Name of community: City of Baltic *9-26-18*
Contact name: Mike Wendland *Invoice # 33-2018*

Address: 130 St. Olaf PO Box 327 Baltic, SD 57003

Phone: 529-5497 Fax: 529-5419 Email: mwendland@midconetwork.com

Total amount requested: \$ 5,000 Total cost of project: \$ 7,500

Number of jobs created: 0

Other sources of funding: City Budget/Ball Association Fundraising
Amount: \$ 2,500

Community project description:

In 2015, the City of Baltic and the Baltic Athletic Association undertook a large project for their baseball field. The field, as it existed at that time, was not designed to properly qualify for a legal high school/Legion/amateur diamond. Once the baseball players would reach that age and decided they wanted to continue playing baseball, they would need to join a team of a neighboring community.

The enhancement we are now planning for the diamond is to install an underground sprinkler system throughout the entire field. With the investment of sod and grass for the diamond, we want to ensure it is properly watered and maintained during the hot summer days. Currently, we water the infield with a garden hose and lawn sprinkler. The outfield is watered via the generosity of the Baltic Fire Department.

One of the benefits we have with this project is already having a good share of the piping and nozzles. During the install, we purchased these materials and placed them throughout the diamond above ground. We did consider installing underground at that time, however, the additional cost was not feasible.

Benefit to Community:

The new Baltic RiverPark baseball diamond has already become well known to many players and fans. Since 2015, Baltic has already hosted 3 State baseball tournaments. Very quickly becoming a preferred venue. Additionally, with this new diamond, the Baltic baseball players are now able to "stay home" and play. During this same 3 year period Baltic Dawgs Baseball has won 3 State VFW Championships. Hosting tournaments and having winning teams brings plenty of families to Baltic. When doing so, these fans support our concession and convenience store.

Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-628-2644

1101008455

81-382
412

Date 10/17/18

\$5,000.00 USD

Pay FIVE THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
OfCITY OF HARRISBURG
301 E WILLOW ST
HARRISBURG SD 57032

RACZ

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK; HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF HARRISBURG	0002015222	00000000	1101008455	10/17/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900012306	34-2018		0.00	\$5000.00
Pynt.Comments: *RT:ERIC PAULI SIOUX FALLS SD SRV CNTR				

5600641

mailed 10/23/18

Delivered

Application Form

Name of community: City of Harrisburg

Contact name: Mary McClung

Address: 301 E Willow Street PO Box 26 Harrisburg SD 57032

Phone: 605-743-5872 Fax: 605-743-2831 Email: Mary.mcClung@harrisburgsd.gov

Total amount requested: \$5,000 Total cost of project: \$40,000

Number of jobs created: 1

Other sources of funding: Harrisburg Community Fire Department Amount: \$20,000.00

Community project description:

Welcome to Harrisburg electronic messaging sign on east side of Harrisburg in partnership with the Harrisburg Community Fire Department. Advertise city and community events. Sign is similar to sign on north edge of Harrisburg only is two sided and will catch people going to and coming from Harrisburg

Benefit to Community:

Communication tool for our residents. (snow alerts, spraying for mosquitoes, Harrisburg Days events, etc.)



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-623-2644



1101008861

56-382
112

Date 11/01/18

\$4,000.00 USD

Pay: FOUR THOUSAND & 00/100 ***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
Of

CITY OF DELL RAPIDS
PO Box 10
DELL RAPIDS SD 57022

RACZL

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF DELL RAPIDS	0002001274	00000000	1101008861	11/01/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900013056	40-2018		0.00	\$4000.00
Pymt.Comments: *RT:ERIC PAULI SIOUX FALLS SD SERVICE CENTER				

Mailed 11/8/18

5600641

ED

Application Form

Invoice# 40-2018
10-19-18
5600641

Name of community: City of Dell Rapids, SD

Contact name: Justin Welland, City Administrator

Address: 302 E 4th Street, PO Box 10, Dell Rapids, SD 57022

Phone: (605) 428-3595 Fax: (605) 428-5969 Email: cityadmin@cityofdellrapids.com

Total amount requested: \$4,000 Total cost of project: \$480,000

Number of jobs created: The project will increase the quality of life in the community of Dell Rapids. There is no direct jobs created. Theoretically the increase in quality of life will create opportunities and attraction for additional employment in our community.

Other sources of funding: \$100,000 Game Fish and Parks Grant. \$280,000 Sioux River Red Rock Trail Contribution. \$100,000 City of Dell Rapids. (All secured funding)

Community project description: The City of Dell Rapids is planning an extension to our existing Sioux River Red Rock trail system in 2019. The City proposes to extend the trail to enhance accessibility to areas overlooking the natural beauty of the Big Sioux River. The new path will allow walkers, bicyclists, winter weather enthusiasts and hikers to enjoy majestic view of 30 foot quartzite cliffs, the historic lumber mill and historic dam site area, as well as three rock outcroppings in the middle of the river known locally as the Three Sisters. Access to this area today is poor, unmarked and very limited. The new trail extension will open this area of City owned park land, creating more awareness to the natural amenities located in our community. The request for Xcel Energy funding will assist the City in completing this important project.

Please see Attached map of proposed trail and cost estimate.

Benefit to Community: The City has made major investments towards quality of life amenities in the past 5 years. The City has not pursued these improvements alone as the Sioux River Red Rock Trail Committee has raised several hundred thousand dollars of donations to dedicate towards trail improvements. The dam trail extension will create another asset to the already well developed trail system in Dell Rapids. The community as a whole, including young and old, four seasons out of the year benefit from recreational trails. The addition of these type of quality of life amenities attract new

business and families to communities. The City of Dell Rapids would appreciate the assistance of Xcel Energy in the pursuit of this project



Northern States Power Company
d/b/a Xcel Energy
414 Nicollet Mall
Minneapolis, MN 55401
303-623-2644



1101008604

55-312
412

Date 10/23/18

\$1,000.00 USD

Pay ONE THOUSAND & 00/100***** DOLLARS

VOID IF NOT CASHED IN 90 DAYS

To The
Order
OfCITY OF FULTON
PO Box 25
FULTON SD 57340

RACZL

THE FACE OF THIS DOCUMENT HAS A COLORED BACKGROUND ON WHITE PAPER AND A WATERMARK, HOLD AT AN ANGLE TO VIEW

Payee	Vendor ID	Employee #	Check No.	Date
CITY OF FULTON	0002015293	00000000	1101008604	10/23/18
Payment Ref	Invoice No.	PO/Contract	Disc/Wth	Pay Amount
1900012609	38-2018		0.00	\$1000.00
Pymt.Comments: *RT:ERIC PAULI SIOUX FALLS SD SERVICE CENTER				

560064/

EDevl.

Mailed 10-30-18

Application Form

Name of community: Fulton

Contact name: Kay Miller

Address: PO BOX 25, Fulton, SD 57340

Phone: 605-996-2820 Fax: _____ Email: hbark@triotel.net

Total amount requested: \$ 5000 Total cost of project: \$ 30,000

Number of jobs created: 4 plus sub-contractors

Other sources of funding: general budget _____ Amount: \$ 30,000

Community project description: The Fulton Town Hall was built in 1980. The steel roof was damaged by hail, and insurance money was used to replace the roof. A secondary project of removing old insulation, outdated duct work, inefficient lighting, and stained carpet is in process. The new energy efficient lights, ceiling fans, duct work, and insulation will make the building more comfortable and attractive for its many customers.

Benefit to Community: The Town Hall has three main areas that are all used by many Xcel Energy customers. The dining and kitchen areas are used for many family, business, church, and city functions. The Post Office is housed in the building. The garage houses town supplies and generators. This building could be used in an emergency as a shelter for the community of Xcel customers. The updates will keep this building functioning for many years to come.



January 11, 2019

Eric Pauli
Xcel Energy
Community Relations Manager
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric:

On behalf of the Forward Sioux Falls Campaign, thank you for your generous contribution of \$25,000 to the Forward Sioux Falls campaign. Funds generated through the five-year campaign are being used to address identified priority projects in the Sioux Falls Region and are making a great impact; however, none of these dollars are used to fund lobbying expenses. Since 1988, the Forward Sioux Falls efforts have made a tremendous impact on the community.

In 2018, funds were expended in a few key areas. Those general areas are highlighted below:

Business Attraction, Retention & Expansion: Funds spent on marketing the Sioux Falls Region to site selectors, real estate brokers and corporate relocation specialists as well as programs directed at a local executive call effort and programs designed to identify growth opportunities, potential red flag companies and connection to resources needed for local companies to expand.

Talent and Workforce Attraction, Retention & Expansion: Funds were expended to address the area of workforce and talent shortage in programs including WIN in Workforce Summit, WIN Resources Publication, External Marketing to develop labor pipelines with major colleges, universities and tech schools and internal marketing to utilize and coordinate local workforce agencies and resources including K-12 educational and training opportunities, special population outreach and immigration services.

Image & Brand Development: Consistent and effective marketing materials were developed and social media campaigns were created to market the Sioux Falls Region; these were coordinated with the efforts and programs above.

Again Eric, thank you for your contributions. We will continue to work on your behalf to grow our economy and create quality programming to address the attraction, retention and expansion of both business and talent in the region.

Sincerely,



Bob Mundt
President/CEO
Sioux Falls Development Foundation



*Lincoln & Minnehaha County
Economic Development Associations*

Commerce Center, 200 North Phillips Avenue, Suite 101, PO Box 907, Sioux Falls, SD 57101-0907
Phone 605-339-0103 • Fax 605-339-0055 • Toll Free 800-658-3373
www.sioxfallsdevelopment.com/regional



January 28, 2019

Eric Pauli, Community Relations Manager
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric:

As economic development becomes more competitive on a national level, the need to think and act like a region becomes more important. Lincoln County Economic Development was founded on the idea that when we unite stakeholders in the region, we leverage our collective resources ensuring that our communities have a network of resources ready to help facilitate development strategies at the local level.

The Lincoln County Economic Development Association (LCEDA) represents economic development in the communities of Canton, Harrisburg, Lennox, Tea, Worthing, and unincorporated areas of Lincoln County. Our financial support comes from community partners, financial institutions, and utility service providers, including Xcel Energy. LCEDA is a facilitator of economic development and none of our funds are used for the purpose of lobbying.

Throughout our region, 2018 was a year of building for the future. We saw strong interest in the area, with 29 total projects worked. The majority of those projects involved existing companies currently located in the region. These projects may not result in an investment in Lincoln County today, but through building relationships, our responses will result in future investments.

One of the yardsticks for assessing annual growth is through the taxable sales numbers posted by the SD Department of Revenue. In 2018, taxable sales in Lincoln County totaled \$233.3 million. Leading Lincoln County was Harrisburg, with a 22.1% increase, followed by Lennox, up 9.83%, and Canton, up 5.21%.

Construction activity throughout Lincoln County last year totaled 960 permits with a valuation of \$81.9 million, including 128 new single-family homes. We anticipate that these numbers will continue to hold steady as new areas are opened for development.

In the dynamic ecosystem of development, LCEDA is an active player, with the resources, history, and commitment to drive our effort forward. We share the goal of community growth and work hard to be the advocates, resources, and connecting points among all our members and participating communities.

Sincerely,

Nick Fosheim, Executive Director
Lincoln County Economic Development Association



*Lincoln & Minnehaha County
Economic Development Associations*

Commerce Center, 200 North Phillips Avenue, Suite 101, PO Box 907, Sioux Falls, SD 57101-0907
Phone 605-339-0103 • Fax 605-339-0055 • Toll Free 800-658-3373
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January 28, 2019

Eric Pauli, Community Relations Manager
Xcel Energy
500 West Russell Street
Sioux Falls, SD 57104

Dear Eric:

As economic development becomes more competitive on a national level, the need to think and act like a region becomes more important. Minnehaha County Economic Development was founded on the idea that when we unite stakeholders in the region, we leverage our collective resources ensuring that our communities have a network of resources ready to help facilitate development strategies at the local level.

The Minnehaha County Economic Development Association (MCEDA) represents economic development in the communities of Baltic, Brandon, Colton, Crooks, Dell Rapids, Garretson, Hartford, Sherman, Valley Springs, and unincorporated areas of Minnehaha County. Our financial support comes from communities, financial institutions, and utility service providers, including Xcel Energy. MCEDA is a facilitator of economic development and none of our funds are used for the purpose of lobbying.

Throughout our region, 2018 was a year of building for the future. We saw strong interest in the area, with 29 total projects worked. The majority of those projects involved existing companies currently located in the region. These projects may not result in an investment in Minnehaha County today, but through building relationships, our responses will result in future investments.

One of the yardsticks for assessing annual growth is through the taxable sales numbers posted by the SD Department of Revenue. In 2018, taxable sales in Minnehaha County totaled \$314.2 million. Leading the county was Sherman, with a 189.75% increase, followed by Crooks, up 27.55%, and Baltic, up 12.95%.

Construction activity throughout Minnehaha County last year totaled 1,445 permits with a valuation of \$60.16 million, including 139 new single-family homes. We anticipate that these numbers will continue to hold steady as new areas are opened for development.

In the dynamic ecosystem of development, MCEDA is an active player, with the resources, history, and commitment to drive our effort forward. We share the goal of community growth and work hard to be the advocates, resources, and connecting points among all our members and participating communities.

Sincerely,

Nick Fosheim, Executive Director
Minnehaha County Economic Development Association

January 10, 2019

Eric Pauli, Community Relations Manager
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

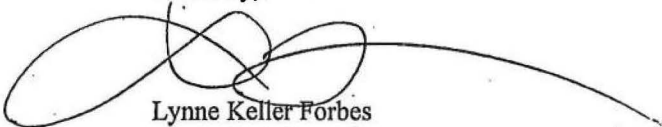
Dear Eric:

Thank you for providing the South Eastern Development Foundation (SEDF) with a \$10,000 investment to help capitalize the regional revolving loan fund. In 2018, SEDF approved 22 economic development loans to businesses in SECOG's region which includes Clay, Lincoln, McCook, Minnehaha, Turner, and Union Counties that included:

- \$2.36 million in loan volume;
- \$9.7 million leveraged by other funding sources; and
- 73 jobs created or retained in the region.

In addition, SEDF constructed eight Governor's Houses in 2018 to help address affordable housing in the region. An additional eight Governor's Houses will be constructed in 2019. Xcel Energy's ongoing commitment to SEDF has been a major part of its success, and we appreciate our partnership. No funds from the grant will be used in any lobbying efforts.

Sincerely,



Lynne Keller Forbes
Executive Director

South Eastern Development Foundation
500 N. Western Ave., Suite 100
Sioux Falls, SD 57104
Exempt Corporation – IRS No. 30-0017659

RECEIVED FROM:
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

DATE: January 10, 2019

AMOUNT: \$10,000
DESIGNATION: Economic Development Revolving Loan Fund

SEDF did not provide any goods or services to the donor in return for this contribution.

500 N. Western Ave., Ste. 100 • Sioux Falls, SD 57104 • (P) 605.367.5390 • (F) 605.367.5394 • lynne@secog.org

EXECUTIVE DIRECTOR: Lynne Keller Forbes

BOARD OF DIRECTORS: Jason Appel, President (Sioux Falls);
Matt Mueller, Vice President (Sioux Falls); David Edwards, Secretary/Treasurer (Sioux Falls);
Lucas Flegen, Director (Sioux Falls); Amy Ibls, Director (Sioux Falls)



January 11, 2019

Eric Pauli, Community Relations Manager
Xcel Energy
PO Box 988
Sioux Falls, SD 57101

Dear Eric:

Thank you again for Xcel Energy's ongoing commitment to economic development in our state and region. In particular I want to thank you for your ongoing support of the South Dakota Small Business Development Center Network, which in addition to the SBDC includes the Procurement Technical Assistance Center, Manufacturing and Technology Solutions and the Small Business Innovation Research Programs.

And while we are still finalizing our full 2018 annual report. I am proud to report that the SBDC served over 1,200 clients in the past year. And through the last 12 months, those clients started over 100 new businesses, created or retained 550 jobs, and injected over \$87 m. of new capital into our state's economy.

As you know, federal and state funding levels continue to remain flat making investments from outside partners, such as Xcel, increasingly important. Specifically we have tasked the \$10,000 we receive from Xcel to the support of one of our business advisors in the Sioux Falls office.

You will be glad to know that in the past year, that advisor counseled 129 clients who started 20 new businesses, created or retained 60 jobs and injected over \$9 m. of new capital into the Sioux Falls MSA, which is the service territory for our Sioux Falls office. All of the Xcel funds were used to provide direct service and support to the sustainability of the organization and none of the funds were used for lobbying.

Eric, thank you again for Xcel's support and leadership for economic development. We look forward to another great year and our continued partnership with you. As always, please do not hesitate to contact me if we can be of assistance to you or Xcel.

Sincerely,

A handwritten signature in blue ink, appearing to read "Jeff Eclhoff", is written over the word "Sincerely,".

Jeff Eclhoff, State Director
South Dakota Small Business Development Center

2329 N. Career Avenue, Suite 106 ~ Sioux Falls, SD 57107
Phone 605-367-5757 ~ www.sdbusinesshelp.com



SOUTH DAKOTA
GOVERNOR'S OFFICE OF ECONOMIC DEVELOPMENT

January 28, 2019

Eric Pauli
Xcel Energy
500 W. Russell St.
Sioux Falls, SD 57104

Dear Eric,

The Governor's Office of Economic Development's mission is to increase the Gross Domestic Product of South Dakota and provide primary job opportunities to our residents. We work with both companies and communities to help meet our goals.

During 2018, \$1.9 billion was committed to projects for 43 companies to start, expand or relocate their operation in South Dakota. We conducted 258 retention and expansion visits to help meet the needs of our existing companies. Our Gross Domestic Product increased by 2.72 percent.

Our community development team conducted 236 visits to provide leaders with the resources they need. This year the community development team also conducted 9 webinars to provide training just a click away.

We thank you for your contribution of \$1500 to help support the Governor's Conference on Economic Development held each year in April. These dollars help support our awards banquet and the prize money that we provide to the Community of the Year. None of these dollars were used for the purpose of lobbying.

We thank you for your continued partnership with GOED.

Sincerely,

Ann Gesick Johnson



January 11, 2019

Eric Paull
Xcel Energy
Community Relations Manager
500 West Russell Street
Sioux Falls, SD 57104

Eric:

On behalf of the Sioux Falls Development Foundation, thank you for your generous membership of \$1,500 to the Sioux Falls Development Foundation. Funds generated through membership are being used to fund various programs throughout the year. None of our budget is used for lobbying purposes/expenses.

In 2018, funds were expended in a few key areas. Those general areas are highlighted below:

Business Attraction, Retention & Expansion: Funds spent on marketing the Sioux Falls Region to site selectors, real estate brokers and corporate relocation specialists as well as programs directed at a local executive call effort and programs designed to identify growth opportunities, potential red flag companies and connection to resources needed for local companies to expand.

Talent and Workforce Attraction, Retention & Expansion: Funds were expended to address the area of workforce and talent shortage in programs including WIN in Workforce Summit, WIN Resources Publication, External Marketing to develop labor pipelines with major colleges, universities and tech schools and internal marketing to utilize and coordinate local workforce agencies and resources including K-12 educational and training opportunities, special population outreach and immigration services.

Image & Brand Development: Developing consistent and effective marketing materials and social media campaigns to market the Sioux Falls Region coordinated with the efforts and programs above.

Again Eric. Thank you for your membership. We will continue to work on your behalf to grow our economy and create quality programming to address the attraction, retention and expansion of both business and talent in the region

Sincerely,

A handwritten signature in black ink, appearing to read "Bob Mundt". The signature is fluid and cursive, with a large, stylized "B" and "M".

Bob Mundt
President/CEO
Sioux Falls Development Foundation

200 North Phillips Avenue, Suite 101
PO Box 907
Sioux Falls, SD 57101-0907
605.339.0103 800.658.3373
SiouxFallsDevelopment.com



CITY of SALEM

P.O. Box 249
Salem, South Dakota 57058
Phone (605) 425-2301
FAX (605) 425-3194
www.salemsd.com

January 10, 2019

Eric Pauli
Xcel Energy
500 W Russel Street
Sioux Falls, SD 57104

RE: Xcel Energy Economic Development Grant

Dear Eric,

The \$5,700 Economic Development Grant received from Xcel Energy in 2018 was for the following projects, one is finished and one is scheduled to start in 2019.

- 1) Phase I of the Salem Trail System: Cost - \$675,000. Trail will consist of 10' wide sidewalks with handicap ramps. Phase I will install one mile of the trail system running on Dakota Street from Essex Ave to Lightner Ave, continues around the Park Block. There are business connectors on Norton and Essex. The goal of the Salem Trail System is to offer the residents and visitors of Salem a safe assessable path to the City's amenities and businesses. The project is scheduled to start in 2019.
- 2) Salem Baseball Field Improvements: Cost \$55,000. Field turf was added to all the "dirt" areas on the baseball field (baselines, walkup paths, home plate, pitching mound). These improvements make our field not only capable but will be an attraction to hosting Regional & State Tournaments at all levels. Project was finished in November 2018.

The City's commitment to add and improve the amenities in Salem is attractive to potential businesses and people looking for a place to call home. Hosting tournaments brings many spectators into Salem, which makes an economic impact on the community. The dollars received from Xcel Energy were or will be used for the City's share of construction costs; and were not nor will be used for lobbying purposes or expenses.

If you have any questions or concerns, please give me a call at 605.425.2301 or email: citysalem@salemsd.com.

Best regards,

Lori Heumiller
Finance Officer
City of Salem, SD



CITY OF BALTIC

(605) 529-5497

130 ST. OLAF AVE.

BALTIC, SOUTH DAKOTA 57003

Dear Eric,

On behalf of the City of Baltic, I would like to extend my appreciation to yourself and Xcel Energy for being a recipient of the 2018 Xcel Energy Economic Development Grant.

In 2015, the City of Baltic and the Baltic Athletic Association undertook a large project for their baseball field. The field, as it existed at that time, was not designed to properly qualify for a legal high school/Legion/amateur diamond

The enhancement we are now planning for the diamond is to install an underground sprinkler system throughout the entire field. With the investment of sod and grass for the diamond, we want to ensure it is properly watered and maintained during the hot summer days. Currently, we water the infield with a garden hose and lawn sprinkler. The outfield is watered via the generosity of the Baltic Fire Department.

The new Baltic River Park baseball diamond has already become well known to many players and fans. Since 2015, Baltic has hosted 3 State baseball tournaments. Very quickly becoming a preferred venue.

In terms of economic impact to the community, hosting tournaments brings plenty of people. These folks will visit and spend dollars at our convenience store and café.

It should be mentioned that none of these grant dollars received are or will be used for any lobbying purposes or expenses.

Thanks again!

Mike Wendland

City Administrator & Economic Development Director

City of Baltic

130 St. Olaf PO Box 327

Baltic, SD 57003

529-5497 351-2210



203 PRAIRIE STREET • PO BOX 26 • HARRISBURG SD • 57032
PHONE: 605-743-5872 • FAX: 605-743-2831

January 10, 2019

Xcel Energy
500 Russell Street
Sioux Falls, SD 57104

To Whom It May Concern:

I am writing to acknowledge our receipt of an economic development grant from Xcel Energy to the City of Harrisburg in the sum of \$5,000.

As you know, our organization exists to serve our community and build a better tomorrow including the encouragement of business growth for our residents. This grant from Xcel Energy has been beneficial in this mission. The city has given the \$5,000 grant to the Harrisburg Community Fire Department to be used towards a new electronic digital welcome sign to be posted on the east end of Willow Street in Harrisburg. This sign will play the role of informing our residents of news and updates from the community. The grant has not been used for lobbying purposes.

Please accept our sincere gratitude for this funding.

Sincerely,

Alysia Simunek
Deputy Finance Officer
City of Harrisburg
alysia.simunek@harrisburgsd.gov

DELL RAPIDS

SOUTH DAKOTA

January 28, 2019

Eric Pauli
Xcel Energy
Community Relations Manager
500 West Russel Street, Sioux Falls, SD 57104

Mr. Pauli,

The City of Dell Rapids received a \$5,000 grant from Xcel Energy in 2018 to be used towards a recreational trail project in 2019. The City of Dell Rapids has planned a ½ mile recreational trail extension of our Sioux River Red Rock trail. The trail will be extended into the historic dam site public access area. The trail will consist of an 8 feet wide concrete trail inclusive of a pedestrian bridge crossing the Rocky Run tributary. The trail carves through a natural wooded area parallel to the Big Sioux River providing direct pedestrian access to a currently inaccessible park resource. This trail extension is in-line with the City's commitment towards making our community healthier and more accessible.

The estimated cost of this project is \$420,000. The City's engineering firm is finalizing the plans. The City anticipates bidding the project towards the end of March 2019. The project will be constructed during the summer of 2019 with anticipated completion in the fall. The City received a \$100,000 grant from the Game Fish and Parks Recreational Trails program. A local group fundraising group, named the Sioux River Red Rock Trail committee has committed funding at the \$238,000 level. The City of Dell Rapids has budgeted the remaining costs to make the recreational trail extension project a reality.

The City of Dell Rapids is very appreciative of the public private partnership that has been created with Xcel Energy. The Xcel Energy contribution of \$5,000 is proof of their commitment toward making Dell Rapids a better place to live. The City of Dell Rapids will not use any of the Xcel donation towards lobbying efforts or expenses.

Sincerely,



Justin Weiland
City Administrator

Xcel Energy

1/9/19

The Town of Fulton received an economic development grant in the amount of \$1000. This money was used towards a remodel project of our Town Hall which included: replacing the steel roof, removing old insulation, outdated duct work, inefficient lighting, and stained carpet. The new roof was installed along with new duct work, lighting, and carpet. All of the work has been completed. The project cost approximately \$30,000. None of the money received from Xcel was used for lobbying purposes or expenses.

Sincerely,

Kay M. Miller, D.V.M., Mayor of Fulton