

Qualification & Resume

David A. Lawrence MAI SRA AI-RRS SR/WA

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Summary of Experience

David Lawrence is a designated member of the Appraisal Institute and the International Right of Way Association. Real property appraisal experience includes residential, commercial, land development, easement rights, retail, farm, ranch, and linear and infrastructure projects.

Licenses & Certifications

-) South Dakota Certified General Real Property Appraiser – Certificate No. 1034
-) South Dakota Real Estate Broker Associate – Certificate No. 14125
-) Nebraska Certified General Real Property Appraiser – Certificate No. 2018004R
-) Minnesota Certified General Real Property Appraiser – Certification No. 40499441

Appraisal and Real Estate Experience

2006 to Present

-Owner and President of DAL Appraisal & Land Services Inc., a real property consulting and valuation firm. Appraisal discipline includes real property with a focus on residential, commercial and agricultural property types.

2008 to 2012

-Real Property Appraiser with William D. Otto Spence Real Estate. Duties include research, development and reporting of appraisal reviews, market impact studies, damage issues and appraisals for Federal Land Acquisitions. (Principle: William D. Otto Spence MAI SR/WA CCIM MS)

2006 to 2015

-Real Property Appraiser with RJ Hobson Agency. Duties include research, development and reporting of residential, agricultural and commercial appraisal reports. (Principle: Bill Hobson, MAI retired 2015)

Education

B.A. Business Administration

Western State Colorado University

Professional Affiliations & Development

-] Appraisal Institute SRA Designated Member – North Star Chapter Minneapolis
-] Appraisal Institute MAI Designated Member – North Star Chapter Minneapolis
-] Appraisal Institute Professional Development Program – Appraisal Litigation
-] Appraisal Institute Professional Development Program –Conservation Easements
-] Appraisal Institute – Leadership Development & Advisory Council 2014, 2015 & 2016 D.C.
-] *Appraisal Institute – Candidate for AI-GRS Designation*
-] FHA/HUD Approved Appraiser – FHA Connection ID MJH926
-] Appraisal Institute Member – North Star Chapter 2006 to Present
-] IRWA – International Right of Way Association Member – 2007 to Present
-] IRWA – International Right of Way SR/WA Designated Member
-] PAASD – Professional Association of Appraisers of South Dakota Member
-] PAASD – Elected Board Member 2008 to Present. President 2014.
-] IRWA – Chapter 72 Regional Pipeline Committee – 2012 to 2014
-] RASE – Sioux Empire Association of Realtors – Member 2006 to Present
-] Realtor Associate – National Association of Realtors – Member 2006 to Present

Professional Education and Development

Pro Ed Professional Education

-] Fundamentals of Appraisal
-] Sales Comparison Approach for Single Family
-] Cost Approach for Single Family
-] Income Approach for Small Income Properties
-] Uniform Standards of Professional Practice & Ethics
-] Residential Report Writing

Appraisal Foundation

-] 15 Hour National USPAP
-] State Investigator Training Level II
-] State Investigator Training Level III
-] 2018 USPAP Update Course
-] USPAP Instructor Certification Course

Appraisal Institute

-] 400G Certified General Highest & Best Use
-] 401G Certified General Sales Comparison Approach
-] 402G Certified General Cost Approach
-] 403G Certified General Income Part I
-] 404G Certified General Income Part II
-] 405G Certified General Report Writing and Case Studies
-] 300GR Real Estate Finance, Statistic, and Valuation Modeling
-] Business Practice & Ethics
-] Residential Market Analysis & Highest and Best Use

-) Residential Report Writing and Case Studies
-) Residential Site Valuation & Cost Approach
-) Residential Sales Comparison Approach and Income Approaches
-) 601RED Advanced Residential Applications and Case Studies Part I
-) 604RED Advanced Residential Report Writing Part II
-) 806 Introduction to FHA Appraising
-) 802 REO Appraisal: Appraisal of Residential Property Foreclosure
-) 715GRE Condemnation Appraising: Principles & Applications
-) Uniform Appraisal Standards for Federal Land Acquisitions
-) Appraising Distressed Commercial Real Estate
-) 510 Advanced Sales Comparison and Cost Approach
-) 540 Advanced Writing and Valuation Analysis
-) 700 GRE The Appraiser as an Expert Witness: Preparations & Testimony
-) 705 GRE Litigation Appraising: Specialized Topics & Applications
-) 510 Advanced Income Capitalization
-) 550 Advanced Applications
-) The Lending World in Crisis
-) Real Estate Damage Economics and Statistics
-) Complex Litigation Appraisal Case Studies
-) Gas Station Valuation: Real, Property, and Intangible Aspects
-) Regression Analysis
-) UAD After Effects: Efficiency vs. Obligation
-) Residential Review Theory
-) Valuation of Conservation Easements
-) IRS Valuation of Donated Real Estate & Conservation Easements
-) Using Spreadsheet Programs in Real Estate Appraisals
-) General Review Theory
-) Do's and Don'ts of Litigation Support
-) Uniform Appraisal Standards of Federal Land Acquisition 2014
-) Using Technology to Measure and Support Assignment Results
-) Wind Turbine Effects on Value
-) Contamination and the Valuation Process
-) FHA Appraising for Valuation Professional
-) Effective Report Writing
-) Yellow Book Changes (USFLA) Overview for Appraisers
-) Case Studies in Complex Valuation
-) Subject Matter Expert Round Table

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-) Advanced Comprehensive Workshop
-) Attacking & Defending in Appraisal Litigation

Professional Appraisers Association of South Dakota – PAASD

-) What Every Certified Appraiser Needs to Know
-) Training Course for Supervising Appraisers
-) Fannie Mae UAD Compliance
-) Builder Cost in Residential Construction
-) Loss Prevention for Real Estate Appraisers
-) Appraisal Desk & Field Review Form Reports
-) Training Course for Supervising Appraisers
-) Building Design & Construction
-) Fannie Mae's Form Reports & the UAD
-) Appraising Rural Residential Homes
-) Intro to Partial Rights and Damages Issues in Condemnation

International Right of Way Association

-) 104 Practice for the ROW Professional
-) 200 Principle of Real Estate Negotiations
-) 409 Easement Valuation
-) 203 Alternate Dispute Resolution
-) 803 Eminent Domain Law
-) 403 Reviewing Appraisals in Eminent Domain
-) 800 Principle of Real Estate Law
-) 205 Bargaining Negotiations
-) 801 United State Land Titles
-) 700 Intro to Property Management
-) 400 Appraisal of Real Property
-) 900 Principles of Real Estate Engineering
-) Lessons Learned on Linear Projects
-) ROW Options on Native American Lands
-) Complex ROW Scheduling and Cost Estimating
-) Valuation of 1800 miles of Railroad ROW
-) Environmental Issues with Transmission Lines
-) 802 Legal Aspects of Easements
-) 600 Environmental Awareness

Federal Highway Administration

-) Appraisal Review for Federal-Aid Highway Programs
-) Appraisal for Federal-Aid Highway Programs